



BAIRD & WARNER

Referral Associates Network

REFERRAL FEE & COMMISSION EXAMPLES

Local referrals closed through Baird & Warner

A referral fee of 35%, of the buying or listing side, will be paid to Baird & Warner Referral Associates Network. The referral fee will be split 50/50 with the Referral Associate. If the Referral Associate refers their personal residence, the Referral Associate will receive 75% of the referral received.

Sales Price	\$ 325,000
Referred function commission split	3%
Amount paid to Baird & Warner	\$ 9,750
Amount paid to Baird & Warner Referral Network based on a 35% referral fee	\$ 3,412.50
Amount to Referral Associate	\$ 1,706.25

Referrals to other brokers that typically pay a 25% referral fee

Sales Price	\$ 325,000
Referred function commission split	3%
Total commission to "other" broker	\$ 9,750
Amount paid to Baird & Warner Referral Network based on a 25% referral fee	\$ 2,437.50
Amount to Referral Associate	\$ 1,218.75

Referrals placed out of the area

Sales Price	\$ 325,000
Referred function commission split	3%
Total commission to "other" broker	\$ 9,750
Amount paid to Baird & Warner Referral Network based on a 25% referral fee	\$ 2,437.50
20% fee to the Leading Real Estate Companies of the World network	\$ 487.50
Amount to Referral Associate	\$ 975.00